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Ray L. Brownfield, ALC AFM, Receives Realtors® Land Institute APEX 2017 Top Twenty Producer Award



March 16, 2018 (Oswego) – Ray L. Brownfield, ALC AFM owner and managing broker of Land Pro LLC, has been named an APEX 2017 Top Twenty Producer and as part of the 2017 APEX Producers Club by the Realtors® Land Institute. Ray received the award during the APEX Awards Program Ceremony on March 13 at RLI’s National Land Conference hosted this year in Nashville Tennessee.

“I feel very fortunate to have represented buyers and sellers of farmland in 2017, adding up to a total of 3,319 acres (fourteen farms) totaling \$24,560,000 in sales. This award is greatly appreciated,” said Brownfield upon receiving the award. Brownfield’s areas of expertise include agricultural farmland, private treaty brokerage, auctions and buyer or seller representation. He has been an active member of RLI for many years, serving as National President of the organization in 2012.

The APEX Awards Program, sponsored by The Land Report, celebrated its inaugural year with fifty applicants totaling a combined \$1B+ in qualifying transaction volume. The awards program is designed to recognize the excellence and performance of *the best in the business* with these prestigious land real estate production-based awards. Every year, the REALTORS® Land Institute recognizes the year’s ‘Top Producer Award’ for the agent with the highest production level; ‘Broker of the Year Award’ for the agents with the highest production in each of the seven distinct land categories; ‘Wrangler’ award for the agent with the most transactions; the ‘APEX Top 20’ recognizing the top twenty agents, and the “APEX Producers Club” recognizing all applicants who met the minimum qualifying volume of \$4M.

“We are proud of Ray Brownfield and all of our members that were recognized for their accomplishments in 2017. They truly are the *crème of the crop* when it comes to land real estate professionals,” said RLI’s CEO Aubrie Kobernus, MBA, RCE, about the new program.

To learn more about The APEX Awards Program or the opportunities available through the Realtors® Land Institute, please visit riland.com

The mission of Land Pro LLC has been, and always will be, to provide high-quality, comprehensive services that maximize the value of real estate through impeccable ethics, professional service and ongoing education.

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